

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI- 29  
STORES SECTION (DO)**

**Ref. No. 07/SO(DO)/Anesth/PAC/24-25/M&E**

**Date : 29.11.2024**

Sub: Purchase of **High Frequency Chest Wall Oscillation Airway Clearance System – 02 nos.** for the Department of Anesthesiology, at AIIMS, New Delhi-110029, on proprietary basis inviting comments thereon.

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On specific requirement of Deptt.of Anesthesiology, Store Section (DO) is in the process of procurement of **High Frequency Chest Wall Oscillation Airway Clearance System – 02 nos.** from M/s. (Mfg. M/s. **Baxtern(India) Pvt. Ltd.**) through its authorized dealer M/s. **Devs Medical Technologies Pvt. Ltd.** The principal M/s **Baxtern(India) Pvt. Ltd** has submitted following documents:

1. PAC format duly signed by Departmental TSEC (page No.1 )
2. Technical Specification duly signed by Departmental TSEC (page No.2-3)
3. Performa Invoice from principle/authorized distributor M/s **Baxtern(India) Pvt. Ltd.**, (p.no.4)
4. CAMC Charges: After completion of Five year warranty will be @5% of quoted value of main equipment + GST extra from 6<sup>th</sup> to 10<sup>th</sup> year. (p.no. 4 )
5. Principle Proprietary Certificate (copy enclosed at p.no. 7)
6. GeMARPTS (p.no. 8 )
7. Authorization to M/s. **Devs Medical Technologies Pvt. Ltd.**. (P.no. 9 )
8. Land boarder sharing certificate (page no. 10)
6. Non Black Listing Certificate (page no. 11)

Now, in view of the above, the said proposal is uploaded on AIIMS website for period of 15 days with the view to invite objections w.r.t. proprietary nature of the product from the OEC's or their authorized distributors. The comments/objections if any should be received in office of Sr.Store Officer, Store Section (DO), 1<sup>st</sup> Floor, Animal House Building, Near Biotechnology Building at AIIMS on or before 15.12.2024 upto 12:30 P.M. failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

29/11/24

**Sr. STORES OFFICER (D.O)**

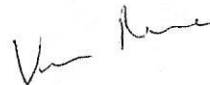
**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI – 110029.**

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1.	Item/Type/Model No. Required Along with specification	High frequency chest wall oscillation airway clearance system
A	Location of installation	MOT
2.	If the item a spare part attachment or Accessory for existing equipment	No
3.	Name of the manufactures/suppliers of the item proposed by the indenter.	M/s Baxter India Pvt. Ltd , Through their distributor M/s Devs Medical Technologies Pvt. Ltd
4.	Are the sole manufactures/sole distributors of the item?	Proprietary certificate and authorization submitted by M/s Baxter India Pvt Ltd
5.	It there any other item with similar/equipment specification available in the market to meet the job requirement envisaged. If he answer is yes, why the same can't procured	No
6.	What were the efforts made to locate alternative source of supply or use other substitutes.	The required items are proprietary and as certified by the manufacturer with certificate is attached
7.	Why open/limited tender can't be resorted to, for locating alternative source.	Proprietary item
8.	Are the proprietary items certifying that the rates are reasonable or not.	Yes
9.	Any other justification for procuring item from single source.	Proprietary product/advanced technology


I certified that the item at Sr.No.1 above is required to be procured on PAC basis as the source of supply is definitely known which is meeting with functional requirement of department and limited tender system could be dispensed with as they would serve no useful purpose in the particular case.

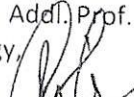






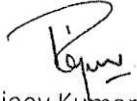

S. No.	Specifications for High Frequency Chest wall Oscillation Airway Clearance System
1	Airway clearance system should be based on High Frequency Chest Wall Oscillation
2	Should have True Flow design with a uniquely designed airflow generator that delivers comfortable, consistent air volume to the garment resulting in predictable airflow performance
3	Should be indicated for airway clearance from pediatric to geriatric population.
4	Should be US FDA and European CE approved
5	Should have simple, flexible programming- Normal Mode, Ramp Mode and Program Mode with Cough Pause Option.
6	Should have customizable Frequency, pressure and time for every therapy session
7	Should allow the caregiver capability to create a new Ramp Program to ease the patient from a lower setting to a higher setting within the percent of the total therapy session
8	Should have option of Wrap SPU Vest and Full SPU Vest garments made of Polyurethane-coated nylon
9	Should have optional remote-control feature for use instead of the ON/OFF button to pause or resume the Air Pulse Generator
10	Electrical requirements - 100 V AC to 230 V AC, 50 to 60 Hz. 3.4 Amps @ 100 V AC, 2.0 Amps @ 230 V AC Fuse requirement - 4 A, 5 x 20 mm (fast blow, high breaking fuse)
11	Should come with air hoses that connect the disposable/reusable garment to the Air Pulse Generator
12	Should have emergency stop option by patient
13	Should ease off pressure when paused
14	It should come with 1 trolley with adjustable height, quick access storage for garments and 4 independent swiveling casters for independent movement
15	Disposable garments are single-patient use, latex-free, disposable products for use on individual patients over multiple treatment sessions
16	The specification is broad based, general in respect to the requirement and not pertaining to any firm/brand.
17	The comprehensive warranty will be 5 years (including all spares and labour) from the date of satisfactory installation of the equipment.


18	Rates for Comprehensive Annual Maintenance Contract (including all spares and labour for 6 <sup>th</sup> to 10 <sup>th</sup> year, after expiry of warranty period must also be quoted. Cost of spares, accessories and consumables should assure the supply of new consumables, if required
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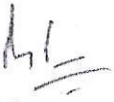
  
 Dr. V Darlong, Professor,  
 Dept. of Anaesthesia,  
 Member

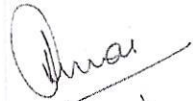
  
 Dr. Rishi Nayar, Addl. Prof.  
 Dept. of Urology,  
 Member

  
 Dr. Asuri Krishna, Addl. Prof.  
 Dept. of Surgery,  
 Member

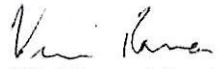
  
 Dr. Rajeev Kumar, Addl. Prof.  
 Dept. of ENT,  
 Member

  
 Dr. Christopher Dass, Associate  
 Prof. Dept. of Anaesthesia,  
 Member

  
 Dr. Rajeev Panwar, Associate  
 Prof. Dept. of G.I. Surgery  
 Member

  
 Representative of Medical Supdt.  
 (Hospital), AIIMS,  
 Member

  
 Dr. Bikash Banjan Ray, Addl. Prof.  
 Dept. of Anaesthesia  
 Member Secretary

  
 Dr. Vimi Rewari, Prof.  
 Dept. of Anaesthesia  
 Chairperson

BaxSol/Aug/16/02  
16<sup>th</sup> August 2024

To  
Head of Anesthesia  
All India Institute of Medical Sciences  
Ansari Nagar, New Delhi

Sub: Budgetary Price quote of Vest-205.

Dear Sir,

Kindly find below the budgetary price quote of Vest-205.

**Vest-205 Device-**

Vest Budgetary Quote – AIIMS, Delhi	Quoting Price INR	Quoting price With GST
1 Vest Machine 205	8,60,000/-	9,63,611/-
5 years warranty		
1 Starter Kit – with 5 wrap garments 1S- 2 M- 1 L- 1 XL (P300600005)		
1 Pack of 10 Disposable Air Hoses (POO49825)		

**Vest 205 CMC-**

S No.	Year	Amount INR	With GST (18%)
1	6th Year	50,575	59679
2	7th Year	53104	62662
3	8th Year	55759	65796
4	9th Year	58547	69085
5	10th Year	61474	72540
		2,79,459	3,29,761

Looking forward to your kind consideration. Kindly reach out to me for any query.

Thanking you  
For Baxter (India) Pvt Ltd



Diwakar Gaur  
Manager – Institutional Sales (North India)  
Diwakar\_gaur@baxter.com

*[Handwritten signatures and initials]*

BaxSol/August/29/02  
29<sup>th</sup> August 2024

To  
Head of Anesthesia  
All India Institute of Medical Sciences  
Ansari Nagar, New Delhi

Sub: Budgetary Price quote of Vest Garments

Dear Sir,

Kindly find below the budgetary price quote for Vest Garments.

S No	SIZE	Pack	Price to Hospital INR (GST Extra)
1	XSmall	1	7800
2	Small	1	8432
3	Medium	1	8800
4	Large	1	9000
5	X Large	1	9500
6	XX Large	1	10000
7	205 Disposable Hose	1	1300

\*GST @ 12% Extra

Looking forward to your kind consideration. Kindly reach out to me for any query.

Thanking you  
For Baxter (India) Pvt Ltd

Diwakar Gaur  
Manager – Institutional Sales (North India)  
Diwakar\_gaur@baxter.com

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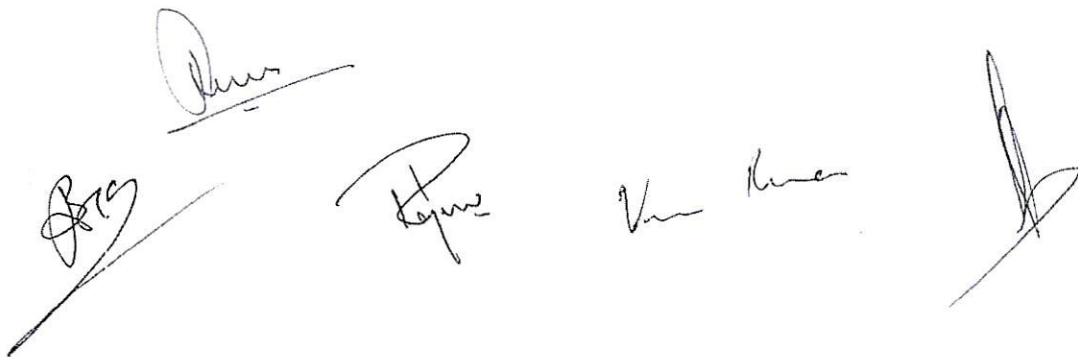
Lifecycle cost for Vest-205 Device:-

Vest Budgetary Quote- AIIMS, Delhi	Quantity	Unit Price	Total Price
1 Vest Machine 205	2	8,60,000/-	17,20,000/-
5 Years Warranty			
1 Starter Kit – with 5 wrap garments 1S-2 M-1 L-1 XL(P300600005)			
1 Pack Of 10 Disposable Air Hoses (POO49825)			
		GST 12%	2,06,400/-
		TOTAL	19,26,400/-

Vest 205 CMC-

S. No.	Year	Amount INR	With GST (18%)
1.	6 <sup>th</sup> Year	50575	59679
2.	7 <sup>th</sup> Year	53104	62662
3.	8 <sup>th</sup> Year	55759	65796
4.	9 <sup>th</sup> Year	58547	69085
5.	10 <sup>th</sup> Year	61474	72540
Total		2,79,459/-	3,29,761/-
CAMC Total for 2 Unit		5,58,918/-	6,59,522/-

Price Of Garments – Set of 6	53,532/-	GST@12% 6424/-	59956/-
Garments per year – 12	6,42,384/-	77086/-	719470/-
Total in 10 year	64,23,840/-	770861/-	71,94,701/-





Jan 12, 2024

**PROPRIETARY ARTICLE CERTIFICATE**

**TO WHOM IT MAY CONCERN**

This is to certify, based on the data available in the market, that following product sold under the name The Vest 105 with model no. P105 (Product Code-P105IN) and The Vest 205 with model no. P205 (Product Code-\_P205IN) are proprietary product of Baxter:

**The above product is manufactured by:**

**Legal Manufacturer**

Hill-Rom Services Private Limited
1 Yishun Avenue 7
Singapore 768923

**Actual Manufacturer**

Flextronics Manufacturing (Singapore) Pte Ltd  
1 Kallang Pl, Singapore 339211

**Marketed in India by wholly owned subsidiary:**

*Baxter India Pvt. Ltd.  
5th Floor, Tower A, Building 9  
DLF Cyber City, DLF Phase III  
Gurgaon – 122002, Haryana*

Your Faithfully,

*Mary Donlin*

Date: 12 January 2024

Name: Mary Donlin

Position: Sr. Manager Regulatory Affairs

*[Handwritten signatures and initials]*

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Report ID: GEM/GARPTS/11092024/06GQWATRP6R0

Report Name: High Frequency Chest Wall Oscillation Airway Clearance System

Generated By: Manoj Kumar , Department of Health and Family Welfare , Ministry of Health and Family Welfare

Generated On: 11/09/2024

Valid till: 11/10/2024

**GeM Availability Report and Past Transaction Summary**

GeM Availability Report and past transaction summary report is generated based on the specifications searched by the Buyer. The specification may be modified appropriately for searching relevant categories on GeM. Buyer may navigate to GeM category page by clicking on the category link to view category specifications and products/services available in the category.


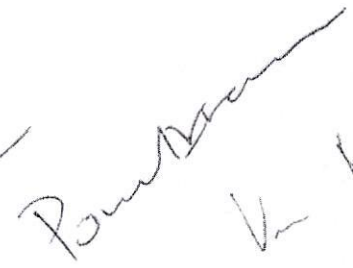

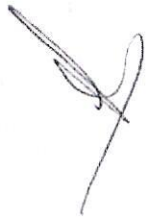
*Order Count and Order Value displayed is on a cumulative basis since GeM inception.*

**1. Search String: High Frequency Chest Wall Oscillation Airway Clearance System**

Search type Product

Search Result: Category not available on GeM for the text string searched by the buyer.

This is a one-time requirement hence new category creation is not proposed / or requirement is recurring but request for new category creation will be submitted separately post generation of GeMARPTS.

*Handwritten signatures and initials:*  
  
  
  


BaxSol/Aug/08/01  
8<sup>th</sup> August 2024

To,  
The Director  
All India Institute of Medical Sciences  
Ansari Nagar, Delhi

**Sub: Authorization letter**

Dear Sir,

This is in reference to above mentioned subject, we M/s. Baxter India Pvt Ltd having an office at 5<sup>th</sup> Floor, building 9A, DLF Phase-III, DLF Cyber City, Gurugram hereby confirm that M/s. Devs Medical Technologies Pvt. Ltd, 333, 3<sup>rd</sup> Floor, Plot No-1, LSC, Vardhman Sunrise Plaza, Vasundhra Enclave, Delhi-110096 is our authorized distributor for Vest 205 (High Frequency Chest Wall Oscillation Airway Clearance System) & Starling (Bioreactance Non-Invasive Fluid Management Monitoring System). He is authorized to bid, raise the invoice, make the supply, and collect the payments on our behalf for above mentioned products.

This authorization is valid till 31<sup>st</sup> March 2025 or revoked by us. For any query kindly reach out to me.

Yours Sincerely,  
For Baxter India Pvt Ltd.



Diwakar Gaur  
Manager- Institutional Sales, BaxSol (North India)  
Diwakar\_gaur@baxter.com

*(Handwritten signatures)*

**"Model certificate for Tenderers Regarding Conformity to GFR-  
2017 Rule no-144(xi)"**

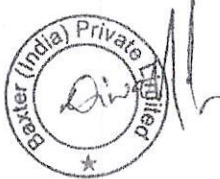
"I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I hereby certify that this bidder is not from such a country and is eligible to be considered."

OR ( In case of Bidder being registered with the component authority)

" I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country has been registered with the Competent authority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered."

Thanking you  
Yours Sincerely

For Baxter India Pvt. Ltd.



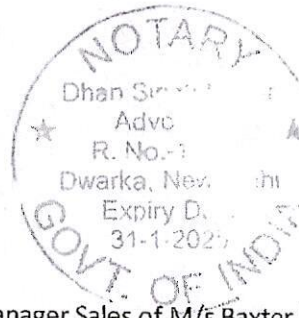
Diwakar Gaur  
Manager- Institutional Sales, BaxSol (North India)  
Diwakar\_gaur@baxter.com



हरियाणा HARYANA

11AA 695313

To,  
 Store Officer  
 All India Institute of Medical Sciences  
 Ansari Nagar, Delhi

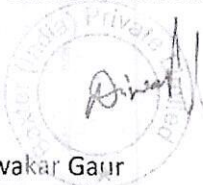


**Sub: Declaration for non-blacklisting**

I, Diwakar Gaur S/o Sh. Dr S P Sharma, working as Manager Sales of M/s Baxter India Pvt Ltd having its registered office at 5<sup>th</sup> Floor, building 9A, DLF Cyber City, DLF Phase-III, Gurgaon, Haryana do hereby solemnly affirm and declare on oath as under:

That I hereby confirm and declare that my company M/s Baxter India Pvt Ltd have not been blacklisted /delisted or banned /debarred by any Institutional agencies /Govt. Deptt. /Public Sector Undertaking, in the last TWO years.

For Baxter India Private Limited



Diwakar Gaur  
 Manager, Institutional Sales – BaxSolutions

ATTESTED

NOTARY PUBLIC  
DELHI

26 SEP 2024